### **Bald Head Association**

### Financial Statements

For the Year Ended December 31, 2022 (with Comparative Totals for 2021)



#### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Bald Head Association

#### **Opinion**

We have audited the accompanying financial statements of Bald Head Association, which comprise the balance sheet as of December 31, 2022, and the related statements of revenues, expenses, and changes in fund balance and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bald Head Association as of December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Summarized Comparative Information**

We have previously audited the Bald Head Association's 2021 financial statements, and our report dated May 13, 2022 expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Bald Head Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Bald Head Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of Bald Head Association's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Bald Head Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Disclaimer of Opinion on Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that supplementary information on future major repairs and replacements on pages 14 through 15 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Disclaimer of Opinion on Supplementary Information**

Management presented supplementary information on revenues, expenses, and changes in fund balance – by location on page 16 to supplement the basic financial statements. Such information is the responsibility of management and not a part of the basic financial statements. We have applied certain limited procedures to the supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Early : lopping, L.L.P.

Wilmington, North Carolina January 26, 2024

# **Bald Head Association Balance Sheet As of December 31, 2022**

|                                                    | Operating         | Repair &<br>Replacement |                     | 2021<br>Comparative |  |
|----------------------------------------------------|-------------------|-------------------------|---------------------|---------------------|--|
|                                                    | Fund              | Reserve Fund            | Total               | Total               |  |
| ASSETS                                             |                   |                         |                     |                     |  |
| Current Assets Cash & cash equivalents             | \$ 414,081        | \$ 1,004,392            | \$ 1,418,473        | \$ 1,367,402        |  |
| Membership assessments & interest/penalties/fines  | \$ 414,001        | <b>ў 1,004,332</b>      | <b>ў 1,</b> 410,473 | \$ 1,507,702        |  |
| receivable, net of \$46,116 allowance              | 22,629            | -                       | 22,629              | 50,453              |  |
| Accounts receivable, net of allowance              | -                 | -                       | -                   | 2,400               |  |
| Prepaid expenses                                   | 16,806            |                         | <u>16,806</u>       | 14,834              |  |
| Total Current Assets                               | 453,516           | 1,004,392               | 1,457,908           | 1,435,089           |  |
| Land - Battery 4 creek lot                         | 651,801           | -                       | 651,801             | 651,801             |  |
| Property & equipment, net of                       |                   |                         |                     |                     |  |
| \$662,935 accumulated depreciation                 | 904,794           |                         | 904,794             | 960,803             |  |
| Total Property & Equipment, Net (Note 2)           | 1,556,595         |                         | 1,556,595           | 1,612,604           |  |
| Total Assets                                       | \$ 2,010,111      | \$ 1,004,392            | \$ 3,014,503        | \$ 3,047,693        |  |
| LIABILITIES & FUND BALANCE                         |                   |                         |                     |                     |  |
| Current Liabilities                                |                   |                         |                     |                     |  |
| Accounts payable                                   | \$ 37,602         | \$ -                    | \$ 37,602           | \$ 12,212           |  |
| Deferred revenue<br>Security bonds & deposits      | 36,266<br>388,000 | -                       | 36,266<br>388,000   | 48,334<br>344,500   |  |
| Total Current Liabilities/Total Liabilities        | 461,868           | <u>-</u> _              | 461,868             | 405,046             |  |
| Total Current Liabilities/ Total Liabilities       | 401,000           | <u>-</u>                | 401,000             | 405,040             |  |
| Fund Balance                                       |                   |                         |                     |                     |  |
| Undesignated                                       | 353,350           | -                       | 353,350             | 353,350             |  |
| Investment in property & equipment                 | 1,194,893         | -                       | 1,194,893           | 1,612,604           |  |
| Repair & replacement reserve fund balance (Note 6) |                   | 1,004,392               | 1,004,392           | 676,693             |  |
| Total Fund Balance                                 | 1,548,243         | 1,004,392               | 2,552,635           | 2,642,647           |  |
| Total Liabilities & Fund Balance                   | \$ 2,010,111      | \$ 1,004,392            | \$ 3,014,503        | \$ 3,047,693        |  |

### Bald Head Association Statement of Revenues, Expenses, and Changes in Fund Balance For the Year Ended December 31, 2022

|                                                                 |                     | 2022         |                  |                  |  |  |  |  |  |
|-----------------------------------------------------------------|---------------------|--------------|------------------|------------------|--|--|--|--|--|
|                                                                 |                     | 2021         |                  |                  |  |  |  |  |  |
|                                                                 | Operating           | Replacement  | <b>.</b>         | Comparative      |  |  |  |  |  |
| REVENUES                                                        | Fund                | Reserve Fund | Total            | Total            |  |  |  |  |  |
| Membership assessments & fees - ordinary                        | \$ 803,885          | \$ 139,666   | \$ 943,551       | \$ 942,204       |  |  |  |  |  |
| Special assessment                                              | -                   | 112,749      | 112,749          | 112,277          |  |  |  |  |  |
| Association Center fees                                         | 5,500               | , <u>-</u>   | 5,500            | 7,300            |  |  |  |  |  |
| Architectural review committee                                  | 171,300             | -            | 171,300          | 180,500          |  |  |  |  |  |
| Penalties & interest                                            | 22,517              |              | 22,517           | 60,417           |  |  |  |  |  |
| Interest income                                                 | 1 420               | 6,556        | 6,556            | 427              |  |  |  |  |  |
| Unrealized gain (loss) on investments Island Report advertising | 1,429<br>70,875     | -            | 1,429<br>70,875  | -<br>72,225      |  |  |  |  |  |
| Boat park annual leases                                         | 38, <del>4</del> 99 | -            | 38,499           | 72,223<br>34,750 |  |  |  |  |  |
| Garden plot annual leases                                       | 3,491               | _            | 3,491            | 2,267            |  |  |  |  |  |
| Other income                                                    | 44,715              | -            | 44,715           | 74,639           |  |  |  |  |  |
| Total Revenues                                                  | 1,162,211           | 258,971      | 1,421,182        | 1,487,006        |  |  |  |  |  |
|                                                                 |                     |              |                  |                  |  |  |  |  |  |
| EXPENSES                                                        |                     |              |                  |                  |  |  |  |  |  |
| Operating & Administrative Expenses                             |                     |              |                  |                  |  |  |  |  |  |
| Wages & benefits                                                | 628,698             | -            | 628,698          | 495,375          |  |  |  |  |  |
| Transportation                                                  | 28,197              | -            | 28,197           | 19,772           |  |  |  |  |  |
| Computer & software expense                                     | 35,840              | -            | 35,840           | 30,487           |  |  |  |  |  |
| Other administrative Bank charges                               | 5,633<br>105        | -            | 5,633<br>105     | 4,886<br>331     |  |  |  |  |  |
| Bad debt                                                        | 4,875               | _            | 4,875            | 38,950           |  |  |  |  |  |
| Equipment lease & repairs                                       | 3,941               | _            | 3,941            | 3,204            |  |  |  |  |  |
| Exterminator services                                           | 1,442               | -            | 1,442            | 1,364            |  |  |  |  |  |
| Assessment expense                                              | 1,468               | -            | 1,468            | 1,467            |  |  |  |  |  |
| Office supplies                                                 | 6,272               | -            | 6,272            | 4,542            |  |  |  |  |  |
| Office postage                                                  | 2,203               | -            | 2,203            | 1,836            |  |  |  |  |  |
| Communications media expense                                    | 17,973              | -            | 17,973           | 7,980            |  |  |  |  |  |
| Consulting                                                      | 15,248              | -            | 15,248           | 11,070           |  |  |  |  |  |
| Miscellaneous                                                   | 543                 |              | 543              | 205              |  |  |  |  |  |
| Total Operating & Administrative Expenses                       | 752,438             |              | 752,438          | 621,469          |  |  |  |  |  |
| Depreciation                                                    | 65,639              |              | 65,639           | 44,242           |  |  |  |  |  |
| Association Center                                              |                     |              |                  |                  |  |  |  |  |  |
| Repairs & maintenance                                           | 35,696              | -            | 35,696           | 60,093           |  |  |  |  |  |
| Utilities                                                       | 20,789              | -            | 20,789           | 16,704           |  |  |  |  |  |
| Taxes - property Association Center building insurance          | 18,376<br>15,585    | _            | 18,376<br>15,585 | 17,860<br>7,538  |  |  |  |  |  |
| Member services                                                 | 13,363              | -            | 15,565           | 180              |  |  |  |  |  |
| Total Association Center                                        | 90,446              |              | 90,446           | 102,375          |  |  |  |  |  |
| Other Service Areas                                             | 30,110              | -            | 30,110           | 102,373          |  |  |  |  |  |
| Common area & reserve expense                                   | 178,025             | 211,567      | 389,592          | 576,441          |  |  |  |  |  |
| Committees                                                      | 8,806               | -            | 8,806            | 6,429            |  |  |  |  |  |
| Island Report                                                   | 35,555              | -            | 35,555           | 26,272           |  |  |  |  |  |
| Boat park                                                       | 7,479               | -            | 7,479            | 7,012            |  |  |  |  |  |
| Battery Park - maintenance                                      | 600                 | -            | 600              | 1,750            |  |  |  |  |  |
| Insurance                                                       | 22,709              | -            | 22,709           | 6,442            |  |  |  |  |  |
| Audit & accounting                                              | 24,250              | -            | 24,250           | 7,000            |  |  |  |  |  |
| Legal                                                           | 113,680             |              | 113,680          | 30,550           |  |  |  |  |  |
| Total Other Service Areas                                       | 391,104             | 211,567      | 602,671          | 661,896          |  |  |  |  |  |
| Total Expenses                                                  | 1,299,627           | 211,567      | 1,511,194        | 1,429,982        |  |  |  |  |  |
| Evenes (Deficit) of Deversion                                   |                     |              |                  |                  |  |  |  |  |  |
| Excess (Deficit) of Revenues<br>Over (Under) Expenses           | (137,416)           | 47,404       | (90,012)         | 57,024           |  |  |  |  |  |
| Over (Olider) Expenses                                          | (137, 110)          | 17, 10 f     | (30,012)         | 37,027           |  |  |  |  |  |
| Fund Balance, Beginning                                         | 1,965,954           | 676,693      | 2,642,647        | 2,585,623        |  |  |  |  |  |
| Transfer to/from operating fund                                 | (280,295)           | 280,295      |                  |                  |  |  |  |  |  |
| Fund Balance, Ending                                            | \$ 1,548,243        | \$ 1,004,392 | \$ 2,552,635     | \$ 2,642,647     |  |  |  |  |  |

# **Bald Head Association Statement of Cash Flows**For the Year Ended December 31, 2022

|                                       |                           |              | 2022<br>Repair &      |                       | 2021                  |  |  |
|---------------------------------------|---------------------------|--------------|-----------------------|-----------------------|-----------------------|--|--|
|                                       |                           | Operating    | Replacement           |                       | Comparative           |  |  |
|                                       |                           | Fund         | Reserve Fund          | Total                 | Total                 |  |  |
| Cash Flows From O                     |                           |              |                       |                       |                       |  |  |
| Cash Collections for:                 | sments & fees - ordinary  | \$ 822,041   | \$ 139,666            | \$ 961,707            | \$ 941,718            |  |  |
| Special assessmen                     |                           | \$ 022,041   | \$ 139,000<br>112,749 | \$ 901,707<br>112,749 | \$ 941,716<br>112,277 |  |  |
| Association Center                    |                           | 5,500        | -                     | 5,500                 | 7,300                 |  |  |
| Architectural review                  |                           | 171,300      | -                     | 171,300               | 180,500               |  |  |
| Penalties & interes                   | t                         | 22,517       | -                     | 22,517                | 60,417                |  |  |
| Interest income                       |                           | · -          | 6,556                 | 6,556                 | 427                   |  |  |
|                                       | ss) on investments        | 1,429        | -                     | 1,429                 | -                     |  |  |
| Island Report adve                    |                           | 70,875       | -                     | 70,875                | 72,225                |  |  |
| Boat park annual le                   |                           | 38,499       | -                     | 38,499                | 34,750                |  |  |
| Garden plot annua                     | lieases                   | 3,491        | -                     | 3,491                 | 2,267                 |  |  |
| Other income<br>Less: Cash Payment    | s for:                    | 44,715       | -                     | 44,715                | 74,639                |  |  |
| Total expenses                        | 5 101.                    | (1,167,070)  | (211,567)             | (1,378,637)           | (1,303,164)           |  |  |
| Total expenses                        | Net Cash Provided (Used)  | (1,107,070)  | (211,507)             | (1,570,057)           | (1,505,101)           |  |  |
|                                       | By Operating Activities   | 13,297       | 47,404                | 60,701                | 183,356               |  |  |
|                                       | by operating recivities   | 15,257       |                       |                       | 105,550               |  |  |
| Cash Flows From Ir                    | vesting Activities        |              |                       |                       |                       |  |  |
| Purchase of fixed as                  |                           | (9,630)      | -                     | (9,630)               | (292,694)             |  |  |
|                                       | Net Cash Provided (Used)  | (2722)       |                       |                       |                       |  |  |
|                                       | By Investing Activities   | (9,630)      | _                     | (9,630)               | (292,694)             |  |  |
|                                       | , 5                       |              |                       |                       |                       |  |  |
| <b>Cash Flows From Fi</b>             | nancing Activities        |              |                       |                       |                       |  |  |
| Interfund transfers                   | _                         | (280,295)    | 280,295               | -                     | -                     |  |  |
|                                       | Net Cash Provided (Used)  |              |                       |                       |                       |  |  |
|                                       | By Financing Activities   | (280,295)    | 280,295               | -                     | -                     |  |  |
|                                       |                           |              |                       |                       | ·                     |  |  |
| Net Increase (Decrease) in Cash       |                           | (276,628)    | 327,699               | 51,071                | (109,338)             |  |  |
|                                       |                           | 600 700      | 0.700 676.602 1.7     |                       | 1 476 740             |  |  |
| Cash & Casi                           | n Equivalents, Beginning  | 690,709      | 676,693               | 1,367,402             | 1,476,740             |  |  |
| Cash & C                              | Cash Equivalents, Ending  | \$ 414,081   | \$ 1,004,392          | \$ 1,418,473          | \$ 1,367,402          |  |  |
|                                       |                           | <del></del>  | <del></del>           | <del></del>           |                       |  |  |
| Reconciliation of Ca                  |                           |              |                       |                       |                       |  |  |
| Operating Activitie                   |                           |              |                       |                       |                       |  |  |
| Excess (deficit) of                   |                           | ¢ (127.41C)  | t 47.404              | ¢ (00.013)            | ¢ 57.024              |  |  |
| over (under) exp<br>Adjustments to Re |                           | \$ (137,416) | \$ 47,404             | \$ (90,012)           | \$ 57,024             |  |  |
| (Deficit) of Rever                    |                           |              |                       |                       |                       |  |  |
|                                       | By Operating Activities:  |              |                       |                       |                       |  |  |
| Depreciation                          | e, operating / tearrities | 65,639       | -                     | 65,639                | 44,242                |  |  |
| (Increase) Decr                       | rease in:                 | ,            |                       | •                     | •                     |  |  |
|                                       | ssessments &              |              |                       |                       |                       |  |  |
|                                       | alties/fines receivable   | 27,824       | -                     | 27,824                | (31,503)              |  |  |
| Accounts rece                         |                           | 2,400        | -                     | 2,400                 | (2,237)               |  |  |
| Prepaid exper                         |                           | (1,972)      | -                     | (1,972)               | (11,234)              |  |  |
| Increase (Decre<br>Accounts paya      |                           | 25,390       | -                     | 25,390                | (11,690)              |  |  |
| Deferred reve                         |                           | (12,068)     | _                     | (12,068)              | 33,254                |  |  |
| Security bond                         |                           | 43,500       | -                     | 43,500                | 105,500               |  |  |
| ,                                     | Net Cash Provided (Used)  |              |                       |                       |                       |  |  |
|                                       | By Operating Activities   | \$ 13,297    | \$ 47,404             | \$ 60,701             | \$ 183,356            |  |  |
|                                       | , , ,                     | 5/25.        | .,,,,,,,              | 1 30/.02              | <u> </u>              |  |  |
| Supplemental Discl                    | osure                     |              |                       |                       |                       |  |  |
| Interest paid                         |                           |              |                       | <u> </u>              | <u> </u>              |  |  |
| Income taxes paid                     |                           |              |                       | \$ 205                | \$ 250                |  |  |
|                                       |                           |              |                       | <del></del>           |                       |  |  |

#### 1. NATURE OF ORGANIZATION

Bald Head Association (the "Association") was incorporated as a non-profit corporation in the state of North Carolina on April 27, 1982. Merger of operations with Bald Head Island Stage II Association on January 2, 2018 greatly expanded the properties under the jurisdiction of Bald Head Association. The primary purpose of the Association is to provide for beautification, maintenance, preservation, and architectural control of the exterior of the single-family homes, multi-family units, and non-residential areas; the residence lots; assessable properties; and the common areas within certain tracts located on Bald Head Island, North Carolina, and to promote the health, safety, and welfare of the residents.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The Association prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) using the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses are recorded when incurred. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### **Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the Association's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Association's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

#### Accounting Standard for Recognition of Assessment Revenues

The Association's performance obligations related to operating fund assessments are satisfied within the year for which the assessments were made through the operation and maintenance of the Association's common elements.

The Association's performance obligations related to the assessments collected for the repair and replacement reserve fund are satisfied when these funds are expended for their purpose, which is to provide cash for major repairs and replacements to common elements over a 30-year time horizon, as provided in the reserve study currently adopted by the Association's Board.

#### **Fund Accounting**

The Association's governing documents provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

<u>The Operating Fund</u> is used to account for financial resources available for general operations of the Association.

<u>The Repair and Replacement Reserve Fund</u> is used to accumulate financial resources designated and solely approved by the Board of Directors for future replacement or addition of capital assets as defined by the Internal Revenue Code.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking, savings, and money market accounts and certificates of deposit with maturities of less than three months. The Association uses ICS sweep accounts to ensure balances fall within FDIC insurance limits.

Cash and cash equivalents are as follows as of December 31:

|                                          | 2022 |           | 2021            |
|------------------------------------------|------|-----------|-----------------|
| Operating Fund                           |      |           |                 |
| BB&T Checking - BHA Master               | \$   | 87,472    | \$<br>144,988   |
| North State Bank Checking - BHA Master   |      | 209,108   | 190,214         |
| NSB - Construction Deposits              |      | 92,628    | 342,635         |
| NSB - Keeper's Landing Operating #776    |      | 11,562    | 873             |
| NSB - Surfman's Walk Operating #859      |      | 6,237     | 6,501           |
| NSB - Sumner's Crescent Operating #974   |      | 7,074     | <br>5,498       |
| Total Operating Fund                     |      | 414,081   | <br>690,709     |
| Repair & Replacement Reserve Fund        |      |           |                 |
| Vanguard                                 |      | 351,124   | 407,510         |
| NSB - Special Assessment                 |      | -         | 10,416          |
| NSB - BHA Master Reserves #7304          |      | 37,514    | 2,612           |
| NSB - Keeper's Landing Reserves #818     |      | 45,092    | 146,291         |
| NSB - Surfman's Walk Reserves #891       |      | 18,256    | 74,917          |
| NSB - Sumner's Crescent Reserves #014    |      | 15,637    | 34,947          |
| NSB - Investment CDs                     |      | 301,011   | -               |
| NSB - Investment CDs - Keeper's Landing  |      | 150,472   | -               |
| NSB - Investment CDs - Surfman's Walk    |      | 60,202    | -               |
| NSB - Investment CDs - Sumner's Crescent |      | 25,084    | <br>            |
| Total Repair & Replacement Reserve Fund  | _    | 1,004,392 | <br>676,693     |
| Total Cash & Cash Equivalents            | \$   | 1,418,473 | \$<br>1,367,402 |

# **Bald Head Association Notes to Financial Statements December 31, 2022**

#### Membership Assessments

Association members are subject to annual assessments to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. Any excess assessments at year end are retained by the Association for use in the succeeding year to fund operations or the repair and replacement reserve fund.

Accounts receivable at year end represent assessments due from homeowners and Island Report advertising revenue due from both homeowners and non-homeowners. The Association's policy is to retain legal counsel and place liens on the properties of homeowners whose assessments are 90 days or more delinquent. As of December 31, 2022, approximately \$41,767 in receivables were over 90 days past due and in the legal process. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Accounts receivable are as follows as of December 31:

|                                                                   | 20    | 22    | 2021          |
|-------------------------------------------------------------------|-------|-------|---------------|
| Membership assessments & interest/penalties/fines receivable      | \$ 68 | 3,745 | \$<br>105,988 |
| Less: Allowance for doubtful accounts                             | (46   | ,116) | <br>(55,535)  |
| Membership Assessments & Interest/Penalties/Fines Receivable, Net | \$ 22 | 2,629 | \$<br>50,453  |
| Island Report advertising                                         | \$    | -     | \$<br>10,150  |
| Less: Allowance for doubtful accounts                             |       |       | <br>(7,750)   |
| Accounts Receivable, Net                                          | \$    |       | \$<br>2,400   |

Prepaid assessments at year end represent fees paid in advance of due dates by homeowners.

#### Property and Equipment

Real property and common areas acquired from the Developer and related improvements to such property are not recorded in the Association's financial statements because those properties were transferred to the Association at the final basis in the hands of the Developer, which was zero. Such real property and common areas that are not recorded in the Association's financial statements include certain right-of-ways, buffer zones, and green belts.

Although not required by generally accepted accounting principles (GAAP), common property, such as the Association Center building, is reported on the balance sheet at cost. As required by GAAP, personal property, including equipment, is capitalized if it has a cost of \$1,000 or more and a useful life when acquired of more than one year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

Buildings & improvements 10-40 years Furniture & equipment 5-10 years

Property is reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements in the current period.

The following is a summary of the Association's property as of December 31:

|                                 |    | 2022      |    | 2021      |
|---------------------------------|----|-----------|----|-----------|
| Land - Battery 4 creek lot      | \$ | 651,801   | \$ | 651,801   |
| Buildings                       |    | 944,431   |    | 1,309,003 |
| Improvements                    |    | 447,117   |    | 103,209   |
| Furniture & fixtures            |    | 35,878    |    | 36,896    |
| Equipment                       |    | 140,303   | _  | 155,182   |
|                                 |    | 2,219,530 |    | 2,256,091 |
| Less: Accumulated depreciation  | _  | (662,935) | _  | (643,487) |
| Total Property & Equipment, Net | \$ | 1,556,595 | \$ | 1,612,604 |

#### Deposits

The Association requires construction deposits to ensure construction is completed within the two-year mandated time frame. The deposit is returned at the completion of construction if there are no violations. As of December 31, 2022, \$386,500 in construction deposits are being held by the Association.

The Association also requires a \$500 repair and cleaning deposit to be made in order for the rental use of its Association Center building. The building is inspected after use, and the deposit is returned if the building is in satisfactory condition. As of December 31, 2022, \$1,500 in deposits are being held by the Association.

# **Bald Head Association Notes to Financial Statements December 31, 2022**

#### Comparative Financial Information

The accompanying financial statements include certain prior year summarized comparative information in total, but not by fund. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the Association's audited financial statements for the year ended December 31, 2021, from which the summarized information was derived.

#### **Reclassifications**

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported fund balances.

#### Subsequent Events

Subsequent events have been evaluated through January 26, 2024, which is the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.

#### 3. INCOME TAXES

For the years ended December 31, 2022 and 2021, the Association elected to file its income tax returns as a homeowners' association in accordance with Internal Revenue Code Section 528. Under that Section, the Association is not taxed on uniform assessments to members and other income received from Association members solely as a function of their membership in the Association. The Association is required to file Form 1120-H and is taxed by the federal government at the rate of 30% and by North Carolina at the rate of 2.5% on its net investment income and other non-exempt function income. After allocation of related expenses and \$100 automatic deduction, the taxable income was \$1,562 for the year ended December 31, 2022, which resulted in tax due of \$469. The taxable income was \$682 for the year ended December 31, 2021, which resulted in tax due of \$205.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Association and recognize a tax liability if the Association has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken by the Association and has concluded that as of December 31, 2022, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Association is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Association's management believes it is no longer subject to income tax examinations for years ending prior to 2019.

#### 4. RELATED PARTY DISCLOSURE

A board member of the Association owns a local business and purchases advertising in the Island Report. The advertising income from the related party totaled \$0 for the year ended December 31, 2022 and \$4,725 for the year ended December 31, 2021, and corresponds to the same fee schedule charged to unrelated customers.

#### 5. CONTINGENCIES AND RISK MANAGEMENT

From time to time, the Association becomes aware of asserted and unasserted claims. In most cases, these claims can be successfully defended. All of these situations are carefully reviewed by management, and when necessary, management will consult with the Association's legal counsel. If it is determined to be appropriate, management will also consult with the insurance broker. When management is confident in the outcome and the financial risk to the Association is small, the Association will pursue any defense vigorously without involving insurance policies or attorneys employed by the insurance carrier. When management is uncertain of the outcome and/or the financial risk could be material to the financial position of the Association, management and the Association's legal counsel look to insurance carriers for defense.

The Association is exposed to various risks of loss in the ordinary course of business as a result of torts, theft, damage, or destruction of assets, business interruption, management errors and omissions, natural disasters, and other risks. The Association purchases commercial property and casualty insurance against risk of loss due to property damage to buildings, equipment, theft, public liability, fiduciary liability, pollution liability, management errors, and other risks.

The Association carries flood, wind and hail, and property insurance policies. The limits for flood insurance are \$500,000 for the building and \$107,800 for contents. The deductible for flood is \$1,250 for each. The property and wind and hail limits for the building and contents are \$1,352,300. The deductible for both the property and wind and hail coverage for the building and contents is \$5,000/1% named storm each.

The Association also carries additional insurance policies, which include "umbrella" insurance coverage, general liability insurance covering the common owned properties, and directors and officers liability coverage. The Association also purchases additional property and general liability coverage on properties located in several neighborhoods it is mandated to manage. No claim payment has exceeded insurance coverage in the past three fiscal years where insurance coverage applies, subject to the deductibles and retentions noted above.

#### 6. FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Association's governing documents generally provide for the levying of special assessments or the increasing of regular assessments when major repairs and replacements are needed. The Board of Directors, however, has chosen to establish a repair and replacement reserve fund and to accumulate funds for the estimated costs of future major repairs and replacements. Accumulated funds, which aggregate \$1,004,392 as of December 31, 2022, are held in separate accounts and are generally not available for operating purposes. It is the Association's policy to allocate interest earned by the repair and replacement reserve fund to the fund in which it is earned.

The Association conducted a study in 2020 to estimate the remaining useful lives and the replacement costs of the common property components. The study was based on estimated costs to repair or replace the common property components at the date of the study. The Association is funding for certain major repairs and replacements over the estimated useful lives of the components based on the study's estimate of future replacement costs, considering amounts previously accumulated in the repair and replacement reserve fund. Actual expenditures, however, may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the repair and replacement reserve fund may not be adequate to meet future needs.

Current year activity in the repair and replacement reserve fund is as follows:

|                                                         | 2022            |
|---------------------------------------------------------|-----------------|
| Balance, Beginning                                      | \$<br>676,693   |
| Current year additions from assessments                 | 252,415         |
| Current year interest                                   | 6,556           |
| Release of assets for current year upgrades & purchases |                 |
| or Board of Directors authorizations                    | (211,567)       |
| Interfund transfers                                     | <br>280,295     |
| Balance, Ending                                         | \$<br>1,004,392 |

#### **Bald Head Association**

# **Supplementary Information on Future Major Repairs and Replacements December 31, 2022 (Unaudited)**

The Association's Board of Directors authorized a reserve study, conducted in December 2020 by Global Solutions Partners, to estimate the remaining useful lives and the major repair and replacement costs of the common property within the community. This study has been performed as a Level 1 Full-Service Reserve Study as defined under the National Reserve Study Standards that have been adopted by the Community Association Institute. The replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study. This reserve study applies the cash flow method to compute the reserve funding plan. The reserve funding plan determines adequate, not excessive, reserve contributions through a 30-year cash flow analysis that incorporates the current reserve funds, future interest earned, and projected reserve expenditures.

The information below has been compiled from the reserve study and presents significant information about the components of common property; however, the estimated current replacement cost does not take into account the effects of future interest earned, projected reserve expenditures, or inflation between the date of the study and the date that the components will require repair or replacement. The reserve study did not break out the estimated useful lives of the respective elements.

|                                                     | Estimated   |               | Estimated           |
|-----------------------------------------------------|-------------|---------------|---------------------|
|                                                     | Remaining   | Estimated     | Future              |
|                                                     | Useful Life | First Year of | Replacement         |
| Reserve Component Inventory                         | (Years)     | Replacement   | Cost (30 Year)      |
| Aluminum Ramp                                       | 22          | 2043          | \$ 8,480            |
| Dock Wood Pilings                                   | 29          | 2050          | 41,310              |
| Dock & Pier                                         | 11-14       | 2032 to 2035  | 421,086             |
| Fence - Chain Link                                  | 7           | 2028          | 44,477              |
| Fence - Woven Wire                                  | 2           | 2023          | 5,295               |
| Fences & Gates - Wood                               | 2-11        | 2023 to 2032  | 90,352              |
| Gazebos & Benches                                   | 12-32       | 2033 to 2053  | 71,704              |
| Lighting - Walkway                                  | 1           | 2022          | 6,865               |
| Mulch Path                                          | 9           | 2030          | 4,982               |
| Pavers & Sidewalks                                  | 11-24       | 2032 to 2045  | 183,345             |
| Retaining & Tabby Walls                             | 18-24       | 2039 to 2045  | 172,146             |
| Roads - Asphalt Mill & Overlay                      | 0-24        | 2021 to 2045  | 625,578             |
| Roads - Asphalt Seal & Repair                       | 4           | 2025          | 15,843              |
| Roads - Gravel                                      | 15          | 2036          | 20,190              |
| Signage                                             | 9-14        | 2030 to 2035  | 28,337              |
| Signage with Fencing                                | 3-9         | 2024 to 2030  | 22,538              |
| Walkway, Trellis & Bridges (Wood)                   | 11-12       | 2032 to 2033  | 739,365             |
| Wood Decking                                        | 13-14       | 2034 to 2035  | 224,650             |
| Audio Visual Equipment                              | 7           | 2028          | 10,095              |
| Doors & Windows                                     | 9           | 2030          | 140,163             |
| Exterior Siding                                     | 9           | 2030          | 142,394             |
| Fire Alarm System                                   | 10          | 2031          | 11,735              |
| Fire Sprinkler Repair & Upgrade                     | 1           | 2022          | 11,217              |
| Flooring - Carpet & Hardwood                        | 2           | 2023          | 26,022              |
| HVAC                                                | 5-13        | 2026 to 2034  | 60,577              |
| Kitchen - Refurbish                                 | 12          | 2033          | 20,029              |
| Paint - Interior                                    | 8           | 2029          | 54,792              |
| Paint & Waterproofing - Exterior                    | 2           | 2023          | 34,122              |
| Rain Gutters                                        | 27          | 2049          | 5,539               |
| Restroom - Refurbish                                | 6           | 2027          | 62,590              |
| Roof                                                | 14          | 2035          | <u>37,374</u>       |
| Total All                                           |             |               | <u>\$ 3,343,192</u> |
| Actual Repair & Replacement Reserve Fund Cash as of | December 31 | , 2022        | <b>\$ 1,004,392</b> |

### Bald Head Association Supplementary Information on Future Major Repairs and Replacements December 31, 2022 (Unaudited)

The Board uses the reserve study to estimate annual repair and replacement budgets, establish insurance policy limits, and consider the need for annual capital additions to the reserve fund. It is not practical to fully reserve for all replacement costs when due. The Association incurred reserve expenditures of \$211,567 in 2022.

## Bald Head Association Supplementary Information on Future Major Repairs and Replacements December 31, 2022 (Unaudited)

|                                                        | Master       | Palmetto<br>Cove | The<br>Grove     | Cedar<br>Court | Palm<br>Court | Braemar<br>Highlands | Loggerhead<br>Trail | Cape Fear<br>Station | Keeper's<br>Landing | Surfman's<br>Walk | Sumner's<br>Crescent | Total        |
|--------------------------------------------------------|--------------|------------------|------------------|----------------|---------------|----------------------|---------------------|----------------------|---------------------|-------------------|----------------------|--------------|
| Operating Fund                                         |              |                  |                  |                |               |                      |                     |                      |                     |                   |                      |              |
| REVENUES Assessments                                   | \$ 630,613   | \$ 1,939         | \$ 1,431         | ¢ -            | ¢ -           | ¢ -                  | \$ -                | \$ 14.831            | \$ 97,228           | \$ 47,000         | \$ 34,432            | \$ 827,474   |
| Fees & other                                           | 395,623      | ψ 1,555<br>-     | Ψ 1,131          | Ψ<br>-         | Ψ -           | Ψ -                  | Ψ<br>-              | φ 11,031<br>-        | φ <i>37,</i> 220    | φ 17,000<br>-     | ψ 3 1, 132<br>-      | 395,623      |
| Interest income                                        | 712          | -                | -                | -              | -             | -                    | -                   | -                    | -                   | -                 | -                    | 712          |
| Total Revenues                                         | 1,026,948    | 1,939            | 1,431            |                |               |                      |                     | 14,831               | 97,228              | 47,000            | 34,432               | 1,223,809    |
| Management fees                                        | 35,977       | (813)            | (181)            |                | <u>-</u>      | <u>-</u>             |                     | (6,435)              | (14,274)            | (9,516)           | (4,758)              | <u>=</u>     |
| Other expenditures                                     | (1,181,038)  | (620)            | (1,250)          |                |               |                      |                     | (6,616)              | (80,083)            | (38,749)          | (27,249)             | (1,335,604)  |
| Net Operating Fund Surplus (Deficit)                   | (118,113)    | 506              |                  |                |               |                      |                     | 1,780                | 2,871               | (1,265)           | 2,425                | (111,795)    |
| Fund Balance, Beginning - Operating                    | 1,904,968    | 1,288            | 3,893            | 209            | 1,384         | -                    | 4,021               | 24,822               | 13,335              | 6,306             | 5,498                | 1,965,722    |
| Transfers from reserves                                | (4,158)      |                  |                  |                |               |                      |                     |                      | (19,789)            | (1,200)           | (1,600)              | (26,747)     |
| Fund Balance, Ending - Operating                       | \$ 1,782,697 | \$ 1,794         | \$ 3,893         | \$ 209         | \$ 1,384      | <u>\$ -</u>          | <u>\$ 4,021</u>     | \$ 26,602            | \$ (3,583)          | \$ 3,841          | \$ 6,323             | \$ 1,846,969 |
| Repair & Replacement Reserve Fund <b>REVENUES</b>      |              |                  |                  |                |               |                      |                     |                      |                     |                   |                      |              |
| Assessments                                            | \$ 65,752    | \$ 8,400         | \$ 7,225         | \$ -           | \$ -          | \$ -                 | \$ -                | \$ -                 | \$ 28,700           | \$ 2,000          | \$ 4,000             | \$ 116,077   |
| Special assessment                                     | 110,000      | -                | -                | -              | -             | -                    | -                   | -                    | -                   | -                 | -                    | 110,000      |
| Interest income                                        | 2,726        | 479              | 1                | 11             | 27            | 19                   | 44                  | 462                  | 784                 | 342               | 174                  | 5,069        |
| Total Revenues                                         | 178,478      | 8,879            | 7,226            | 11             | 27            | 19                   | 44                  | 462                  | 29,484              | 2,342             | 4,174                | 231,146      |
| Expenditures                                           | (9,475)      |                  | (52,000)         |                |               |                      |                     | (156,935)            |                     |                   |                      | (218,410)    |
| Net Repair & Replacement                               |              |                  |                  |                |               |                      |                     |                      |                     |                   |                      |              |
| Reserve Fund Surplus (Deficit)                         | 169,003      | 8,879            | <u>(44,774</u> ) | 11             | 27            | 19                   | 44                  | (156,473)            | 29,484              | 2,342             | 4,174                | 12,736       |
| Fund Balance, Beginning - Repair                       |              |                  |                  |                |               |                      |                     |                      |                     |                   |                      |              |
| & Replacement Reserve                                  | 87,586       | 55,665           | 44,855           | 1,517          | 3,600         | 2,514                | 5,862               | 218,748              | 146,290             | 74,917            | 34,947               | 676,503      |
| Transfers to operating                                 | 4,158        |                  |                  |                |               |                      |                     |                      | 19,789              | 1,200             | 1,600                | 26,747       |
| Fund Balance, Ending - Repair<br>& Replacement Reserve | \$ 260,747   | \$ 64,544        | \$ 81            | \$ 1,528       | \$ 3,627      | \$ 2,533             | \$ 5,906            | \$ 62,276            | \$ 195,563          | \$ 78,459         | \$ 40,722            | \$ 715,986   |
| Total Fund Balance                                     | \$ 2,043,444 | \$ 66,339        | \$ 3,974         | \$ 1,737       | \$ 5,011      | \$ 2,533             | \$ 9,927            | \$ 88,878            | \$ 191,980          | \$ 82,300         | \$ 47,044            | \$ 2,543,167 |